



Phoenix Contact, Inc.
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January 4, 2008

Full Material Declaration Requests

Dear Customer,

Thank you for your inquiry regarding a full material declaration for Phoenix Contact products based on your review of either the EU **RoHS** Directive, or the Peoples Republic of China **MII** (Ministry of Information Industry) publication, "Administration on the **C**ontrol of **P**ollution caused by **E**lectronic Information **P**roducts" (**ACPEIP**).

The requirement for Full Material Declaration and component breakdown is not specified in either document, and is considered a unnecessary and excessive step in establishing compliancy with either the EU RoHS Directive effective since July 1, 2006, and the implementation of the "China RoHS" Directive since March 2007.

Over 20,000 individual Phoenix Contact part numbers are in full compliance, and all available resources are being utilized to achieve compliance on our remaining portfolio of products.

Phoenix Contact will only provide RoHS compliance dates and Manufacturing data for any part number requested. And full material declarations on our products cannot be provided at this time.

Phoenix Contact wants to assure you that our goal is full compliance, even though our parts are currently exempt from the EU RoHS-Directive. Until a Product Catalog is published in China by the MII, we will not be able to state the same for our product portfolio.

We hope you understand that spending resources to achieve a goal which is not legally required would dramatically affect our costs, which would ultimately affect our selling prices to you. We consider this an undesirable outcome in our competitive market environment.

Thank you for your understanding regarding this decision. We look forward to a mutually beneficial relationship, and to providing you with innovative, world class solutions that have been manufactured in an environmentally-friendly way for your business needs.

A handwritten signature in black ink, appearing to read 'David Skelton'.

David Skelton
Vice President – Americas Business Unit